



Residential Sales Representative

Are you a driven, “can-do” individual with a proven track record in, and enthusiasm for, sales? Do you care about, and genuinely want to help, people? Do you want to be part of a friendly, collaborative work environment? If so, you may be a great fit for this position.

Due to our continued success, we are enlarging our sales team. Scan is a fast growing Long Island Security Company seeking ambitious and responsible self-starters. Scan Security has been protecting the Hamptons for over 38 years. We provide residential and commercial security services to high value customers, offering burglary alarm, interactive video, remote grounds control and guard patrol services. Come grow with us!

An ideal candidate will possess the following qualifications:

- Sales experience selling to consumers/residential customers (security sales experience is a plus).
- Comfortable with (and experience in) fielding your own leads and exhibits follow-up skills with both leads and customers
- Ability to build strong, long-lasting customer relationships by partnering with them and understanding their needs and concerns
- Excellent communication skills, both written and oral
- Sales database management experience; disciplined with lead and task tracking and pipeline management within the database
- Proficiency with Microsoft Office
- Highly organized with excellent attention to detail
- Able to prioritize and manage time effectively
- Upbeat and positive attitude
- Ability to work in a fast-paced team environment

We offer market competitive compensation; health, dental and vision plans; and Paid Time Off. Other benefits include 401K w/company match, mobile phone allowance, and company credit card.

We believe we have a unique culture and it’s something we really pride ourselves on. While we work hard, we understand the importance of recognition and fun! Throughout the year we host exciting, team building quarterly events to celebrate you and all of your hard work! Along with our events, we contribute to different charities, and have a company running group, who participates in 5k’s and marathons.